

To be a preferred Learning partner and help our clients achieve measurable change to meet their business goals

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ValuePro Learning &
Consulting Pvt Ltd

M G ROAD, GURGAON

Enhancing sales performance

We at ValuePro learning are at top of our game for over seven years and is India's leading sales training, negotiation, business acumen and sales consulting firm

We enabling organizations to build lasting foundation for sustainable top-line growth.

 **VALUEPRO** 
Learning & Consulting Pvt. Limited



Our approach

While each of our clients will have individual reasons for a learning intervention, they are ultimately striving for a sustainable improvement in their teams' ability to either sell, negotiate or communicate.

We address both your individual and ultimate goals by following a defined process.

We adopt methods that's tried and tested and starts with deep understanding for both sides, before moving on to integration and application of different learning approaches, and on into skills reinforcement.

It's a continuous approach that can be applied to ensure that new behaviors and skills remain strong, as does the return on your learning investment.

Our strategic partnership



Huthwaite International is the world leader in sales training and has solutions very strongly positioned and researched in the area of high value and complex B2B selling. Have the world's largest database of research into interpersonal skills in commercial settings

The training interventions are built on a foundation of vast, science-led research and analysis. We have world-renowned methodologies to align clients to that standard. And we have a flexible approach to help ensure successful behavioral change appropriate to each client environment.

Sector Experience

- Medical equipment and Healthcare
- Engineering
- Industrial
- Information technology
- Automobile
- Banking & Financial Services
- Office Equipment, FMCG, Durables
- Telecom

Key Offerings

- SPIN Selling Skills
- Account Strategy for Major Sales
- Complex Negotiation skills
- VBA Negotiation skills
- SPIN Coaching
- PITCH selling skills
- CARE
- SPIN Marketing
- Sales leadership
- Complex Proposal Writing
- Business Presentation Skills
- Strategic Channel Management
- Channel Partner Management
- Business and commercial acumen skills
- E- procurement trainings
- Sales consulting
- Performance Management and Review
- Coaching Skills
- Attitudinal Development programs
- Time Management